Telephone: 020 7499 9980

43 St James's Place, London, SW1A 1NS Email: enquiries@morantwright.co.uk Website: www.morantwright.co.uk

## Morant Wright Fuji Yield Fund January 2024 Newsletter

|                               | Month | 2023   | Since Inception | TOPIX Net TR since inception* | Inception date |
|-------------------------------|-------|--------|-----------------|-------------------------------|----------------|
| Yen (unhedged)                | +7.9% | +35.3% | +167.2%         | +122.1%                       | 4 Nov 2014     |
| <b>TOPIX Net Total Return</b> | +7.8% | +27.8% |                 |                               |                |
| Sterling (hedged)             | +8.2% | +40.5% | +170.6%         | +122.1%                       | 4 Nov 2014     |
| US Dollar (hedged)            | +8.3% | +41.8% | +188.2%         | +115.6%                       | 28 Nov 2014    |
| Swiss Franc (hedged)          | +8.0% | +36.3% | +70.8%          | +59.1%                        | 11 Dec 2017    |
| Yen B shares (unhedged)       | +7.9% | +33.3% | +131.5%         | +96.3%                        | 12 Mar 2015    |

Sources: Bloomberg and Waytone Management Company (IE) Limited Performance and NAV given for accumulating shares; available distribi distributing shares are shown overleaf

TOPIX started the year strongly by rising 7.8% in yen terms, despite the devastation of the Noto Earthquake which hit Japan on New Year's Day. Larger companies led the increase with the TOPIX Core 30 index up by almost 10% while the TOPIX Mid 400 rose by just over 5%. At least 233 people died in the earthquake and a few of our companies suffered damage to local factories, although Noto Airport had re-opened by the end of the month.

Individual investors have shown more interest in Japanese equities following a rise in the taxexempt allowance for Nippon Individual Savings Accounts (NISAs). The annual limit for these investment accounts has tripled to a total of ¥3.6m (\$25,000) from 1st January, and their tax-free status has been made permanent. According to the Nikkei newspaper, NISA purchases of equities through the leading online brokerages reached \$3bn in the first two weeks of January, almost three times the record for a single month. NISA applications have also doubled compared to last year.

As widely expected, the Bank of Japan kept monetary policy unchanged in its January meeting. The next meeting in March will be held as companies carry out their annual wage negotiations. The Japanese Business Federation has called for an increase of at least 5%, which would exceed last year's rise. Demand for new graduates in particular is very strong, resulting in starting salaries increasing by 16% at Dai-Ichi Life and 25% at SMFG. Interestingly, the Ministry of Health, Labour and Welfare has just released its report on wages in 2023. This showed that smaller companies raised pay by 3.4% last year, reflecting the tight labour market.

Announcements by the Tokyo Stock Exchange are still having a positive effect on share prices, as we have highlighted before. In January, the TSE published its first list of companies that have issued plans to improve their valuations. Within the TOPIX Prime market, 40% of companies have so far announced strategies and the list will be updated monthly. Although the hurdle rate to be included is low, the TSE intends to publish examples of good and bad plans to help improve understanding. Within our portfolio, over half of our companies have announced plans to improve their valuation. Almost all of these strategies include quantitative targets for ROE and shareholder returns, and often a reduction in cross-shareholdings as well. We continue to engage with our companies on these issues.

We were encouraged to see Canon Marketing Japan, a Canon hardware distributor and IT solutions company held in the portfolio, raise its dividend payout ratio from 30% to 40% after our numerous engagements with management, including voting against directors at the last three AGMs and writing to management each time to explain our concerns. Given Canon Marketing currently has net cash and investments worth close to 50% of its market cap, there is still a long way to go and we will continue to urge the company to keep raising return on equity.

The TSE initiative continues to have other consequences. After the raft of MBOs in late 2023, two more companies have announced plans to go private. Aoki Super and Payroll are both small companies but are being bought out at premiums of around 40%. Elsewhere, Fuji Soft, a software development company with a market cap of \$3bn, confirmed that it had received "multiple" offers to be bought. Fuji Soft had previously set up a privatisation panel to consider its future as a listed company.

Despite rising share prices, our companies still have substantial net cash and investments worth an average of 45% of market cap (ex-financials) which gives them considerable scope to continue raising dividends and buy back shares. The TSE measures and ongoing shareholder pressure have combined to help focus management attention on improving returns.

Fund \$326m Fund size Number of holdings

| Valuations                   |      |
|------------------------------|------|
| Average PBR                  | 0.84 |
| Median EV/OP* (3/24e)        | 6.8  |
| Weighted Average P/E (3/24e) | 10.9 |
| Net cash as % of market cap* | 45%  |

\*Net cash (including investment securities) and EV/OP figures exclude financials

| Top Ten Holdings                | % Fund |
|---------------------------------|--------|
| Sumitomo Mitsui Financial Group | 3.4    |
| Mitsubishi UFJ Financial Group  | 3.4    |
| Fuji Media Holdings             | 3.3    |
| Sumitomo Mitsui Trust           | 3.1    |
| Honda Motor Co. Ltd             | 3.1    |
| Dai-Ichi Life Holdings Inc      | 2.9    |
| Inpex                           | 2.8    |
| Kandenko                        | 2.7    |
| Toda Corp                       | 2.3    |
| Concordia Financial Group       | 2.2    |
|                                 |        |

| Market Cap Breakdown | % Fund |
|----------------------|--------|
| Large cap (>\$5bn)   | 32.1   |
| Mid cap (\$1-5bn)    | 48.4   |
| Small cap (<\$1bn)   | 17.6   |
| Cash                 | 1.9    |

| NAV at 31st January 2024 |           |
|--------------------------|-----------|
| Yen                      | ¥2,671.55 |
| Sterling                 | £27.06    |
| US Dollar                | \$28.82   |
| Swiss Franc              | CHF17.08  |
| Yen B                    | ¥2,315.02 |

## Dealing

If you would like to deal in the fund, please contact Waystone Management Company (IE) Limited. You can contact them by telephone on +353 1 400 5300 or by emailing investordealing@linkgroup.ie.

Please refer to the further fund details and important regulatory information on the reverse of this document

Stephen Morant, Ian Wright, Richard Phillips, Tom Mermagen, Andrew Millward, Denis Clough and Nick Sinclair

<sup>\*</sup> Performance of TOPIX Net TR index since inception is shown in yen

| Fund Information    |  | Dealing Information                  |  |  |  |
|---------------------|--|--------------------------------------|--|--|--|
| Fund type           | UCITS OEIC, authorised in Ireland  | Minimum investment                   | ¥1,000,000 (Japanese Yen shares) U\$\$5,000 (U\$ Dollar shares) £5,000 (Sterling shares) CHF5,000 (Swiss Franc shares) €5,000 (Euro shares)              |  |  |
| Fund currency       | Japanese Yen<br>Hedged classes available in £, \$, €, CHF<br>Unhedged classes available in in ¥, €, £ and \$ | Dealing frequency                    | Daily  |  |  |
| Launch date         | November 2014  | Deal cut-off point                   | 11.00am (Irish time)   |  |  |
| Geographic exposure | 100% Japanese equities   | 0% Japanese equities Valuation point |  |  |  |
| AMC<br>OCF          | 1.00% (JPY B Class 0.75%)<br>1.29% (JPY B Class: 1.04%)  | Settlement                           | T+4 (subscriptions/redemptions)  |  |  |
| Share types         | Accumulation and Distributing  | Fund administrator                   | Link Fund Administrator Ireland Limited (LFAI) (A Waystone Group Company) 35 Shelbourne Rd, Ballsbridge, Dublin 4, DO4 A4E0 Ireland Tel: +353 1 400 5300 |  |  |

Fax: +353 1 400 5350

ISIN

**SEDOL** 

| Euro Acc Hedged                  | N              | MWFYEAH        |                    |                | BQ5BN33            |                |                              | IE00BQ5BN330   |                |                |  |
|----------------------------------|----------------|----------------|--------------------|----------------|--------------------|----------------|------------------------------|----------------|----------------|----------------|--|
| Euro Dist Hedged                 |                | N              | MWFYEDH            |                |                    | BQT49G3        |                              |                | E00BQT49G37    |                |  |
| Euro Acc Unhedged                |                | N              | MWFYEAU            |                |                    | BDRKVZ5        |                              |                | E00BDRKVZ52    |                |  |
| Euro Dist Unhedged               |                | N              | MWFYEDU            |                | BD1LVV0            |                |                              | IE00BD1LVV03   |                |                |  |
| Yen Acc Unhedged                 |                | N              | MWFYJAU            |                | BQ5BN44            |                |                              | IE00BQ5BN447   |                |                |  |
| Yen Dist Unhedged                |                | N              | MWFYJDU            |                |                    | BQT49H4        |                              | IE00BQT49H44   |                |                |  |
| Yen B Acc Unhedged               |                | N              | /WFJBUH            |                |                    | BV0LL84        |                              | IE             | 00BV0LL840     |                |  |
| Sterling Acc Hedged              |                | N              | 1WFYGAH            |                |                    | BQ5BN22        |                              | IE             | 00BQ5BN223     |                |  |
| Sterling Dist Hedged             | Ν.             | MWFYGDH        |                    |                | BQT49F2            |                |                              | IE00BQT49F20   |                |                |  |
| Sterling Dist Unhedged           | M              | MWFYGDU        |                    |                | BYWNV67            |                |                              | IE00BYWNV678   |                |                |  |
| Swiss Franc Acc Hedged           | N              | MWFYCAH        |                    |                | BQ5BN66            |                |                              | IE00BQ5BN660   |                |                |  |
| Swiss Franc Dist Hedged          |                | M              | 1WFYCDH            |                | BQT49K7            |                |                              | IE00BQT49K72   |                |                |  |
| US Dollar Acc Hedged             |                | M              | MWFYUAH            |                |                    | BQ5BN55        |                              |                | IE00BQ5BN553   |                |  |
| US Dollar Dist Hedged            |                | Μ              | MWFYUDH<br>MWFYUDU |                | BQT49J6<br>BD9BP98 |                | IE00BQT49J67<br>IE00BD9BP985 |                |                |                |  |
| US Dollar Dist Unhedged          |                | M              |                    |                |                    |                |                              |                |                |                |  |
| Ex-Dividend Date                 | 26 Apr<br>2019 | 31 Oct<br>2019 | 30 Apr<br>2020     | 30 Oct<br>2020 | 30 Apr<br>2021     | 29 Oct<br>2021 | 28 Apr<br>2022               | 28 Oct<br>2022 | 28 Apr<br>2023 | 31 Oct<br>2023 |  |
| Euro Distributing (hedged)       | 0.2396         | 0.1470         | 0.1946             | 0.1272         | 0.1929             | 0.1663         | 0.2372                       | 0.2173         | 0.2523         | 0.2400         |  |
| Euro Distributing (unhedged)     | 0.1653         | 0.1474         | 0.1693             | 0.1092         | 0.1589             | 0.1354         | 0.1869                       | 0.1681         | 0.1873         | 0.1603         |  |
| Sterling Distributing (hedged)   | 0.2318         | 0.0454         | 0.1836             | 0.1244         | 0.1960             | 0.1637         | 0.2344                       | 0.2086         | 0.2541         | 0.2418         |  |
| Sterling Distributing (unhedged) | 0.1786         | 0.1894         | 0.1745             | 0.1179         | 0.1679             | 0.1387         | 0.1880                       | 0.1726         | 0.1968         | 0.1656         |  |
| Yen Distributing                 | 82.9239        | 14.7551        | 19.7063            | 12.9515        | 19.6050            | 17.2094        | 23.7748                      | 22.8376        | 26.0838        | 24.2228        |  |
| Dollar Distributing (hedged)     | 0.2338         | 0.1589         | 0.2139             | 0.1397         | 0.2195             | 0.1888         | 0.2706                       | 0.2597         | 0.2868         | 0.2859         |  |
| Dollar Distributing              | 0.1462         | 0.1325         | 0.1629             | 0.1095         | 0.1667             | 0.1402         | 0.1828                       | 0.1494         | 0.1734         | 0.1512         |  |

TOPIX Net Total Return is used for the purpose of performance comparison only as it is a widely used benchmark which includes reinvestment of dividends (net of withholding tax) and which most closely reflects the type of companies in which the fund invests. All performance information is calculated by Morant Wright Management Limited using share price data provided by Waystone Management Company (IE) Limited. Index data are taken from Bloomberg. Performance is given in sterling terms based on the Fund NAV. Data are as at 31st January 2024 and accurate as at that date.

0.1667

0.1402

0.1494

0.1095

This document is issued and approved by Morant Wright Management Limited which is authorised and regulated by the Financial Conduct Authority.

0.1629

0.1462

Bloomberg code

## Disclaimer

(unhedged)

**Share Identifiers** 

Please remember that past performance is not a guide to future performance. The value of the Fund and any income from it can fall as well as rise as a result of both market and currency fluctuations and investors may not get back the amount originally invested. Investors must be willing to accept some risk to their capital. Consequently, the fund may be suitable for investors who are looking to set aside their capital for the longer term (i.e. at least 5 years).

Before making an investment in the Fund you must read the KIID which can be obtained from Waystone Management Company (IE) Limited or ourselves https://www.morantwright.co.uk/mw-fuji-yield-fund, along with the Fund Prospectus and the latest report and accounts. The Fund Manager, Waystone Management Company (IE) Limited, a company incorporated under the laws of Ireland having its registered office at 35 Shelbourne Rd, Ballsbridge, Dublin, DO4 A4EO Ireland which is authorised by the Central Bank of Ireland has appointed Morant Wright Management Limited as Investment Manager to this fund. Waystone Management Company (IE) Limited, has the right to terminate the arrangements made for the marketing of funds in accordance with the UCITS Directive. A summary of investors rights may be found here: https://www.waystone.com/waystone-policies/. Copyright 2024. All rights reserved.